White House Monthly Rental Market Roundtable Presentation

January 26, 2023

Presented by: Jasmin Dial, MSCAPP Data Scientist, Learning Collider



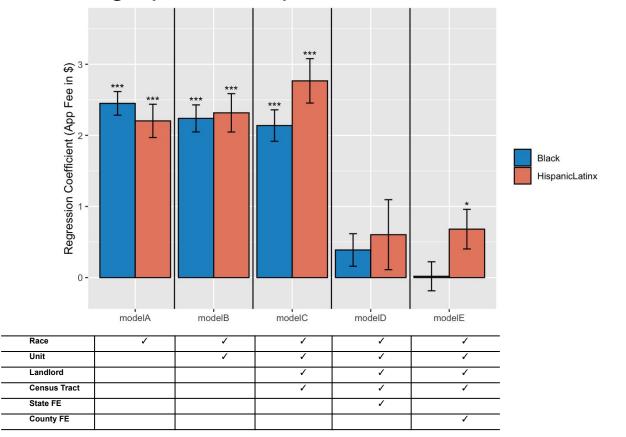


Application Fees Rent Burden

Black, Hispanic applicants face higher fee & upfront costs

	Median # Apps	Median App Fee	Share Above \$40	Median Security Deposit	Share Above \$1200	Deposit/ Rent Ratio
Black	3	\$45	65%	\$1,400	62%	1
Hispanic/ Latinx	2	\$40	59%	\$1,625	69%	0.98
White	2	\$41	61%	\$1,250	53%	0.94
All Applicants	3	\$45	64%	\$1,400	61%	0.98

Fee differences largely driven by location of unit



Application Fees **Rent Burden**

Market Rent has decreased slightly since 2022 Q2



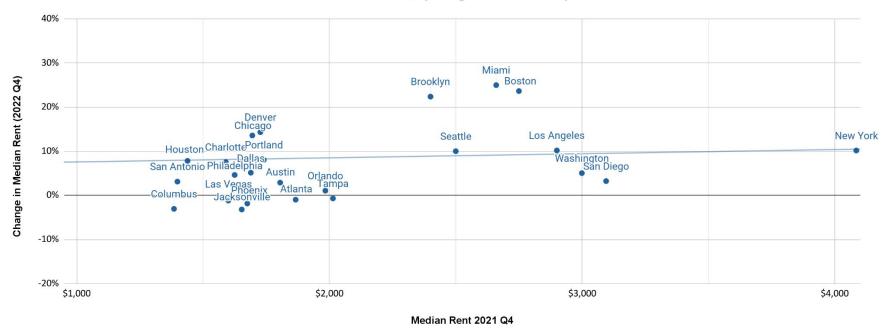
Rent Trends- City Level Comparison (2021 Q3 - 2022 Q3)



2021 Q3 vs 2022 Q3 (Change in Median Rent)

Median Rent 2021 Q3

Rent Trends- City Level Comparison (2021 Q4 - 2022 Q4)

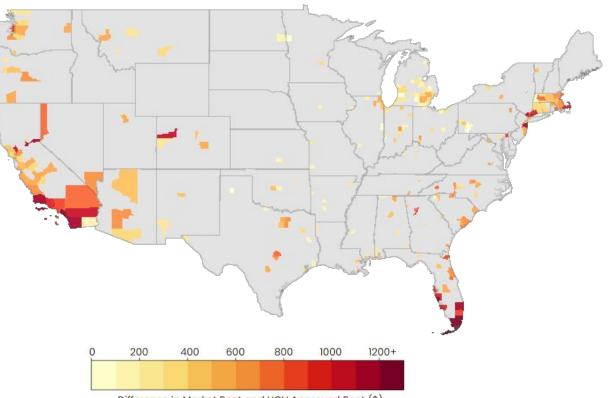


2021 Q4 vs 2022 Q4 (Change in Median Rent)

Across the US, on avg. voucher holders saw ~ **\$600 increase in rent on lease renewals in 2021**

Map plots difference between:

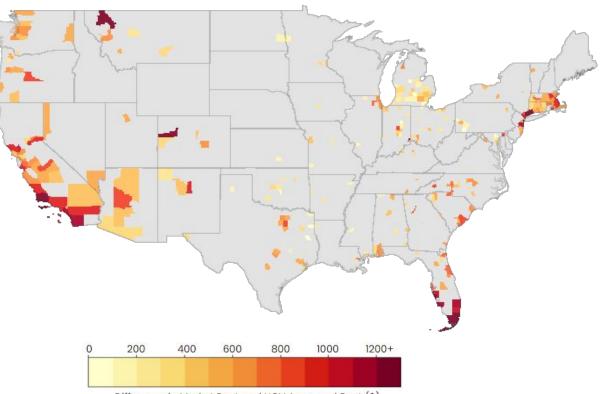
- Two Bedroom Approved Rent for Section 8 Tenants renting in 2021 Ql, and
- Market Rent in 2021 Q4



Across the US, on avg. voucher holders saw ~ **\$500 increase in rent on lease renewals in 2022**

Map plots difference between:

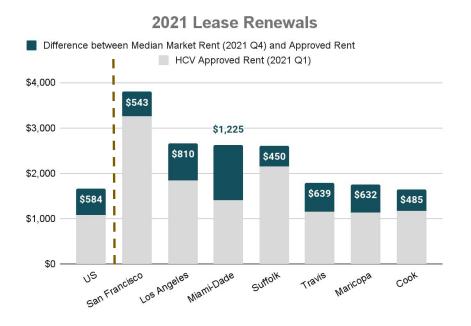
- Two Bedroom Approved Rent for Section 8 Tenants renting in 2022 Q1, and
- Market Rent in 2022 Q4



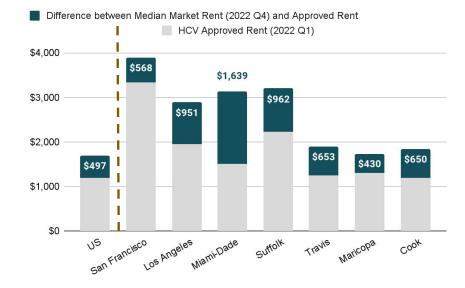
Difference in Market Rent and HCV Approved Rent (\$)

Impact on HCV Renewals

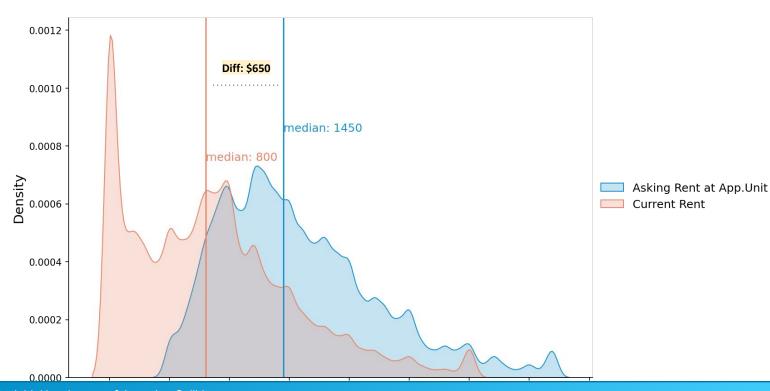
Two Bedroom Rentals



2022 Lease Renewals

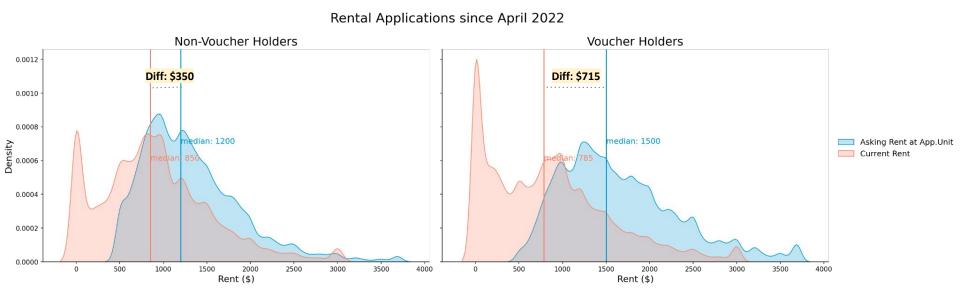


On average, people are **applying to units** on AffordableHousing.com with rent **\$650 more than their current rent**

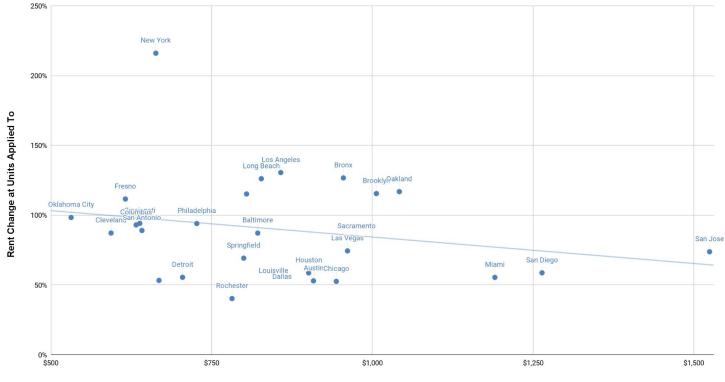


Rental Applications since April 2022

Difference between **current rent and rent at the applied unit** is **more than double for voucher holders** compare to non-voucher holders

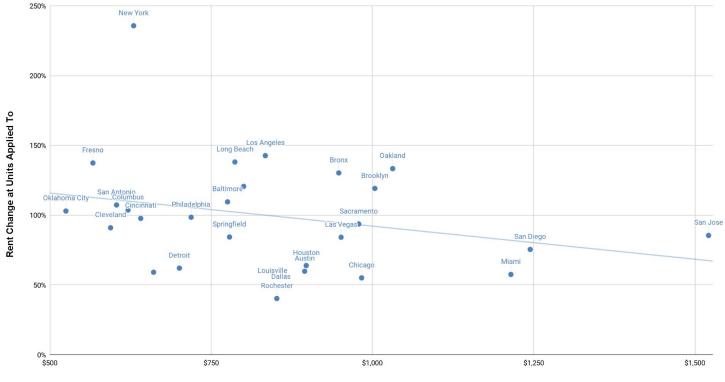


Current Rent vs Application Asking Rent



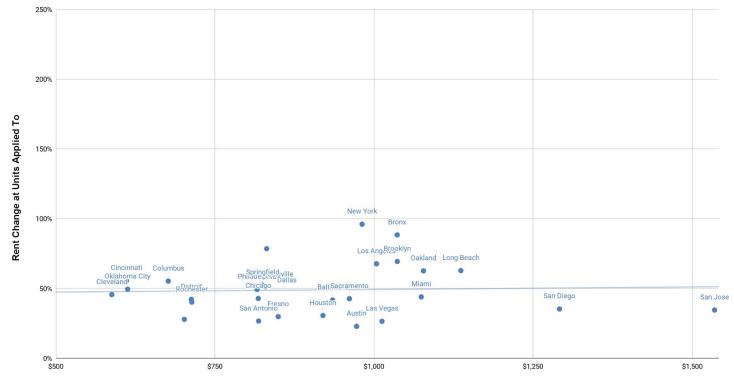
Avg. Applicant Current Rent

Current Rent vs Application Asking Rent (Voucher Holders)



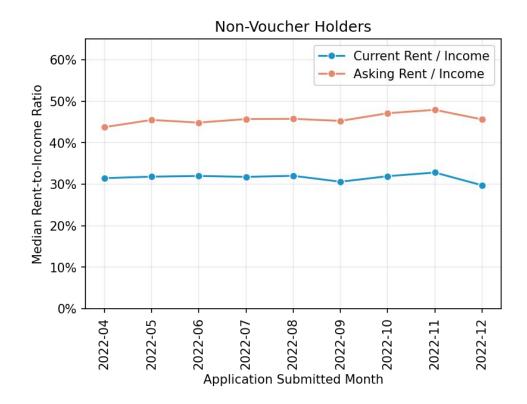
Avg. Applicant Current Rent

Current Rent vs Application Asking Rent (Non-Voucher Holders)

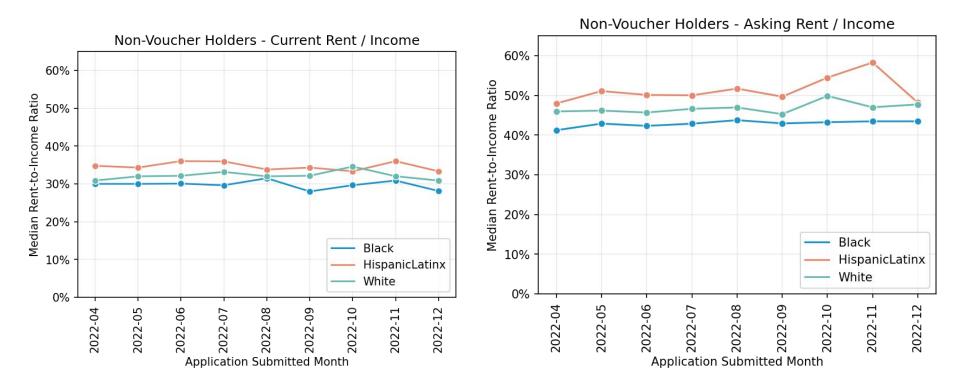


Avg. Applicant Current Rent

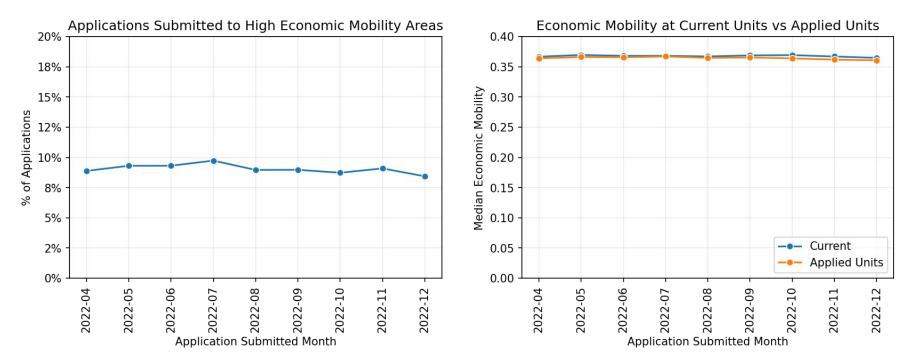
Median Rent-to-Income Ratio >40% with asking rent



Rent-to-Income Ratio highest among Hispanic applicants



Are applicants applying to **opportunity areas**?



Economic mobility data source: *The Opportunity Atlas*, Chetty et al.

Contact Information

AffordableHousing.com

Richard Cupelli, *Founder/CEO* <u>Richard@AffordableHousing.com</u>

Learning Collider

Peter Bergman, Director, Learning Collider & Associate Professor of Economics, University of Texas, Austin peterbergman@utexas.edu

Michael Lazdowsky, *Managing Director* <u>Mike@AffordableHousing.com</u> 561-206-2926 Jasmin Dial, Data Scientist jasmin@learningcollider.org