# White House Monthly Rental Market Roundtable Presentation

January 26, 2023

**Presented by**: Jasmin Dial, MSCAPP Data Scientist, Learning Collider



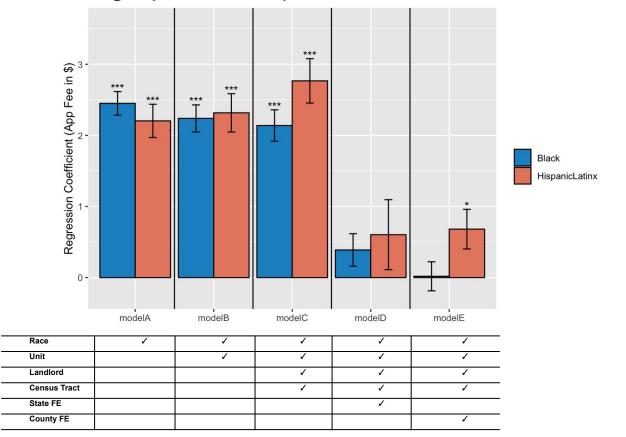


# Application Fees Rent Burden

## Black, Hispanic applicants face higher fee & upfront costs

	Median # Apps	Median App Fee	Share Above \$40	Median Security Deposit	Share Above \$1200	Deposit/ Rent Ratio
Black	3	\$45	65%	\$1,400	62%	1
Hispanic/ Latinx	2	\$40	59%	\$1,625	69%	0.98
White	2	\$41	61%	\$1,250	53%	0.94
All Applicants	3	\$45	64%	\$1,400	61%	0.98

## Fee differences largely driven by location of unit



# Application Fees **Rent Burden**

## Market Rent has decreased slightly since 2022 Q2



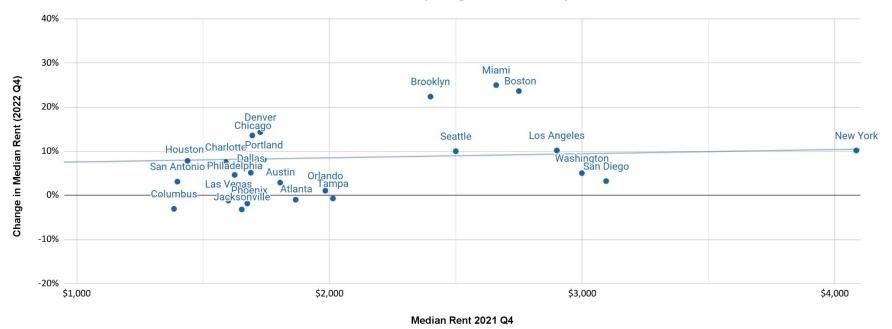
## Rent Trends- City Level Comparison (2021 Q3 - 2022 Q3)



2021 Q3 vs 2022 Q3 (Change in Median Rent)

Median Rent 2021 Q3

## Rent Trends- City Level Comparison (2021 Q4 - 2022 Q4)

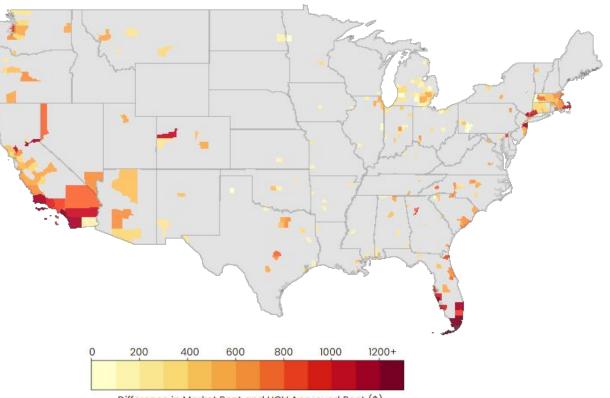


2021 Q4 vs 2022 Q4 (Change in Median Rent)

## Across the US, on avg. voucher holders saw ~ **\$600 increase in rent on lease renewals in 2021**

Map plots difference between:

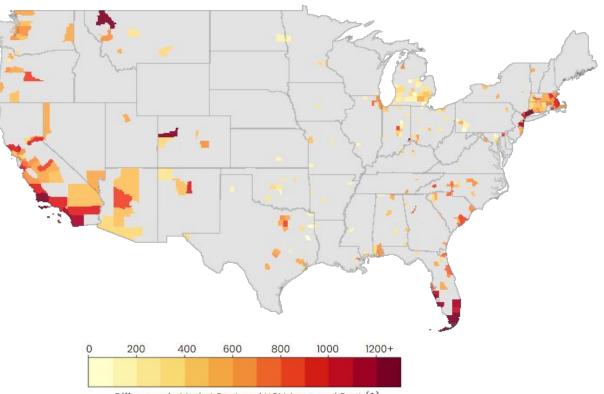
- Two Bedroom Approved Rent for Section 8 Tenants renting in 2021 Ql, and
- Market Rent in 2021 Q4



## Across the US, on avg. voucher holders saw ~ **\$500 increase in rent on lease renewals in 2022**

Map plots difference between:

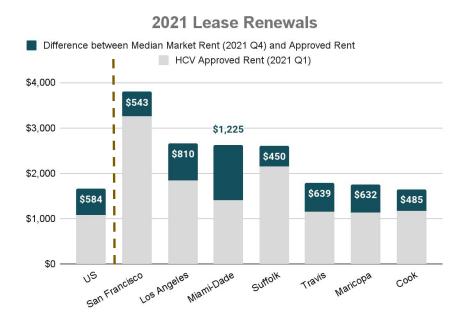
- Two Bedroom Approved Rent for Section 8 Tenants renting in 2022 Q1, and
- Market Rent in 2022 Q4



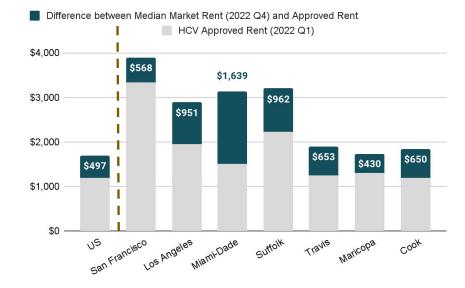
Difference in Market Rent and HCV Approved Rent (\$)

## Impact on HCV Renewals

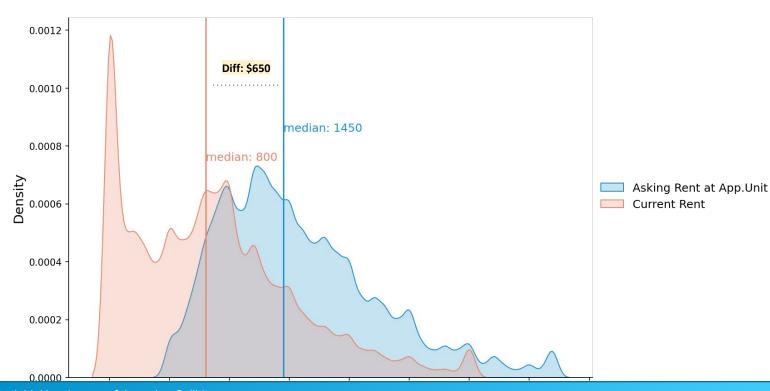
### Two Bedroom Rentals



### 2022 Lease Renewals

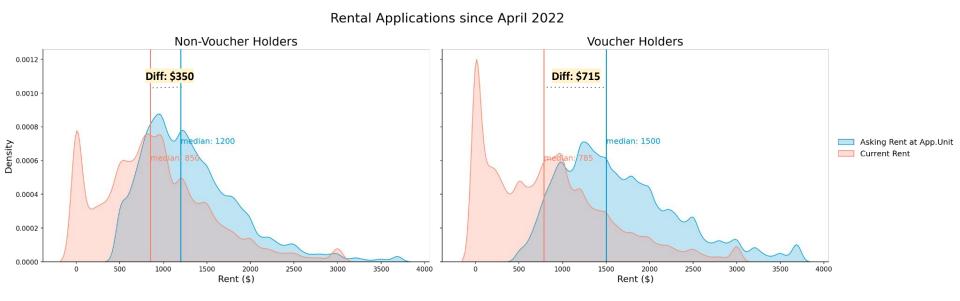


# On average, people are **applying to units** on AffordableHousing.com with rent **\$650 more than their current rent**

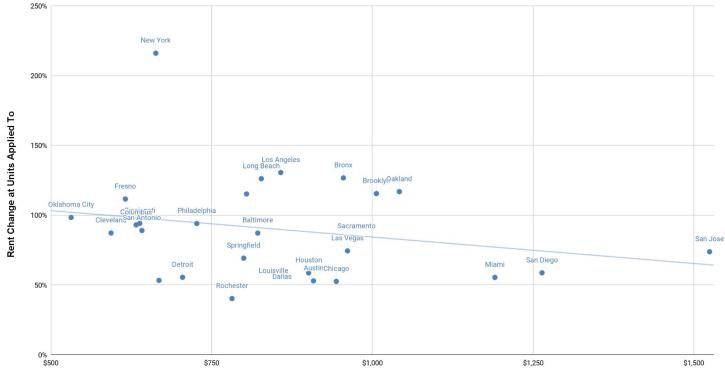


Rental Applications since April 2022

## Difference between **current rent and rent at the applied unit** is **more than double for voucher holders** compare to non-voucher holders

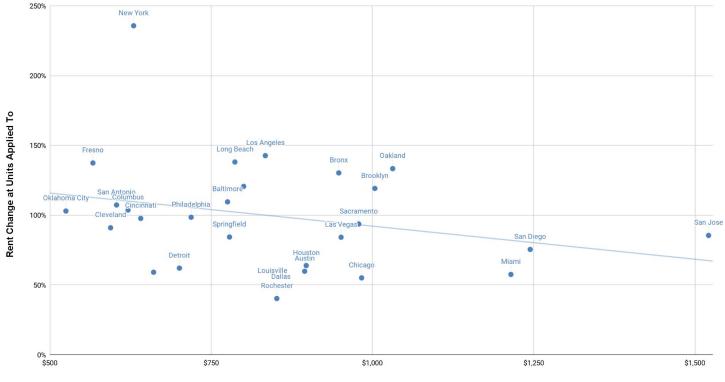


### **Current Rent vs Application Asking Rent**



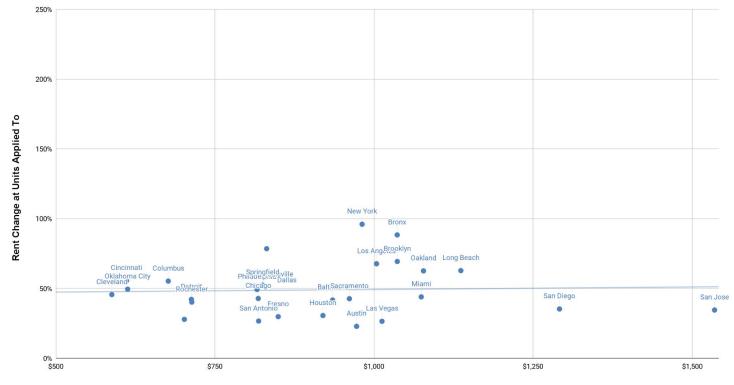
Avg. Applicant Current Rent

### **Current Rent vs Application Asking Rent (Voucher Holders)**



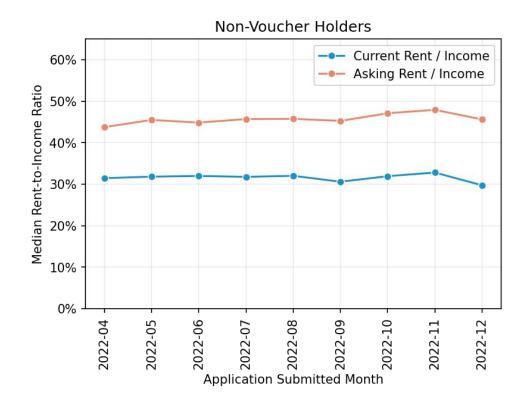
Avg. Applicant Current Rent

### Current Rent vs Application Asking Rent (Non-Voucher Holders)

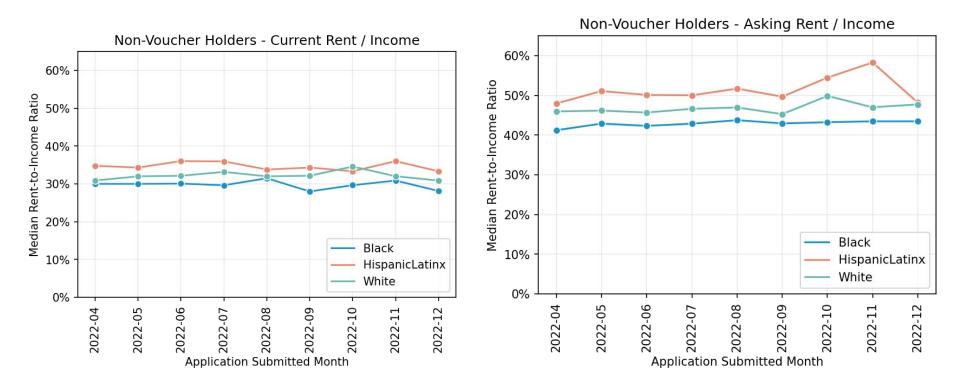


Avg. Applicant Current Rent

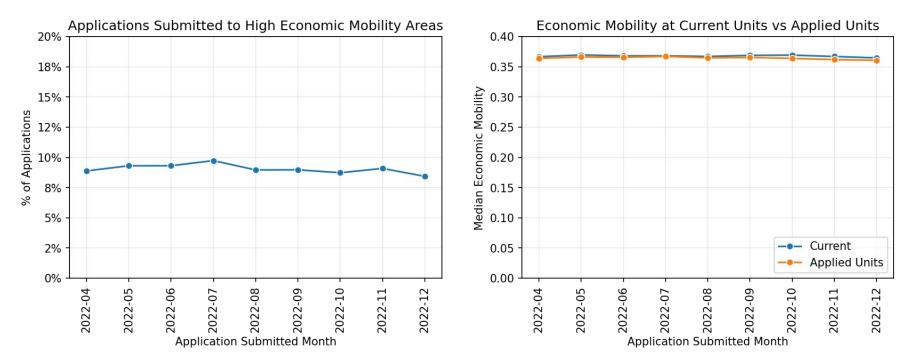
## Median Rent-to-Income Ratio >40% with asking rent



## Rent-to-Income Ratio highest among Hispanic applicants



## Are applicants applying to **opportunity areas**?



Economic mobility data source: *The Opportunity Atlas*, Chetty et al.

## **Contact Information**

## AffordableHousing.com

Richard Cupelli, *Founder/CEO* <u>Richard@AffordableHousing.com</u>

## **Learning Collider**

Peter Bergman, Director, Learning Collider & Associate Professor of Economics, University of Texas, Austin peterbergman@utexas.edu

Michael Lazdowsky, *Managing Director* <u>Mike@AffordableHousing.com</u> 561-206-2926 Jasmin Dial, Data Scientist jasmin@learningcollider.org